## Annual Budgets for Soap Donation Center, Inc.

 $Accessible from \underline{https://soapdonation.org/workspace/budget.html}\\$ 

	2022-2023	2023-2024	2024-2025
REVENUE			
Contributions & Gifts			
Cash back bonuses from debit card	\$20.00	\$40.00	\$50.00
Cash, non-fundraiser (NF)	\$100.00	\$100.00	\$100.00
EBT donations, non-recurring, NF	\$0.00	\$0.00	\$0.00
EBT donations, recurring, NF	\$0.00	\$0.00	\$0.00
Fundraiser events	\$800.00	\$1,500.00	\$2,500.00
Fundraiser mailings	\$0.00	\$500.00	\$700.00
Gifts in-kind (property, excluding soap)	\$345.00	\$347.00	\$349.00
Homemade soap (received)	\$6,000.00	\$8,000.00	\$8,500.00
Major gifts (sponsorships)	\$2,500.00	\$4,500.00	\$5,500.00
Grants & Contracts			
Google Ad Grants	\$0.00	\$0.00	\$10,000.00
Other Revenue			
Professional services	\$6,000.00	\$6,000.00	\$6,000.00
Starting loan	\$500.00	\$0.00	\$0.00
Interest	\$0.00	\$0.00	\$0.00
Total Revenue	\$16,265.00	\$20,987.00	\$33,699.00
EXPENSES			
Fundraising Costs		*	
HSCG Conference event	\$400.00	\$600.00	\$800.00
Printing (postcards, brochures, etc.)	\$230.49	\$400.00	\$500.00
Professional services	\$0.00	\$0.00	\$0.00
Promotional items	\$0.00	\$300.00	\$400.00
Program Services	44,000,00	40.000.00	40.500.00
Homemade soap (outbound)	\$6,000.00	\$8,000.00	\$8,500.00
Shipping soap to charities	\$426.55	\$578.00	\$595.50
Labels for soap	\$211.05	\$0.00	\$0.00
Shrink wrap for soap	\$45.00	\$47.00	\$49.00
Grants & Contracts	<b>#0.00</b>	<b>\$0.00</b>	<b>#</b> 10.000.00
Google Ad Grants	\$0.00	\$0.00	\$10,000.00
Management & General	<b>#</b> 155.00	¢1/0.5/	¢1/ E 7 O
Adobe Acrobat	\$155.88	\$160.56	\$165.38
CA Articles of Incorporation filing fee	\$35.58	\$0.00	\$0.00
CA corporation name reservation	\$21.16	\$0.00	\$0.00
CA Statement of Information filing fee	\$20.00	\$0.00	\$20.60
Debt, starting loan	\$0.00 \$24712	\$500.00	\$0.00
Development, books, and training Fictitious Business Name	\$247.12 \$66.00	\$200.00 \$0.00	\$200.00 \$0.00
	\$99.99	\$0.00 \$102.99	\$0.00 \$106.08
Google Workspace Grant application fees and mailings	\$99.99 \$0.00	\$800.00	\$1,000.00
Memberships	\$0.00	\$0.00	\$500.00
Office expenses	\$370.00	\$400.00	\$400.00
PayPal processing fees	\$180.00	\$300.00	\$450.00
Postage stamps and shipping	\$650.00	\$700.00	\$700.00
Professional webmaster services	\$6,000.00	\$6,000.00	\$6,000.00
Website domain names	\$25.00	\$25.75	\$26.52
Website domain names  Website forwarding	\$23.00 \$12.99	\$23.73 \$13.38	\$20.32 \$13.78
Website hosting  Website hosting	\$12.99 \$119.50	\$123.09	\$126.78
Website SSL certificate	\$69.99	\$83.88	\$86.40
Total Expenses	\$15,386.30	\$19,334.65	\$30,640.04
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NET	\$878.70	\$1,652.35	\$3,058.96



Soap Donation Center, Inc. 7301 Mount Vernon St Rm 2 Lemon Grove, CA 91945-3122