

**Estimated vs. Actual Budget for Fiscal Year 2022-2023**

*As of the Period Ending Date 3/31/2023*

	Estimated	Actual
<b>REVENUE</b>		
<b>Contributions &amp; Gifts</b>		
Cash back bonuses from debit card	\$20.00	\$10.15
Cash, non-fundraiser (NF)	\$100.00	\$46.00
EBT donations, non-recurring, NF	\$0.00	\$140.53
EBT donations, recurring, NF	\$0.00	\$105.00
Fundraiser events	\$800.00	\$1,280.04
Fundraiser mailings	\$0.00	\$0.00
Gifts in-kind (property, excluding soap)	\$345.00	\$211.05
Homemade soap (received)	\$6,000.00	\$2,580.00
Major gifts (sponsorships)	\$2,500.00	\$1,000.00
<b>Grants &amp; Contracts</b>		
Google Ad Grants	\$0.00	\$0.00
<b>Other Revenue</b>		
Professional services	\$6,000.00	\$4,800.00
Starting loan	\$500.00	\$326.78
Interest	\$0.00	\$0.00
<b>Total Revenue</b>	<b>\$16,265.00</b>	<b>\$10,499.55</b>
<b>EXPENSES</b>		
<b>Fundraising Costs</b>		
HSCG Conference event	\$400.00	\$0.00
Printing (postcards, brochures, etc.)	\$230.49	\$241.00
Professional services	\$0.00	\$300.00
Promotional items	\$0.00	\$0.00
<b>Program Services</b>		
Homemade soap (outbound)	\$6,000.00	\$521.00
Shipping soap to charities	\$426.55	\$26.75
Labels for soap	\$211.05	\$0.00
Shrink wrap for soap	\$45.00	\$0.00
<b>Grants &amp; Contracts</b>		
Google Ad Grants	\$0.00	\$0.00
<b>Management &amp; General</b>		
Adobe Acrobat	\$155.88	\$90.93
CA Articles of Incorporation filing fee	\$35.58	\$35.58
CA corporation name reservation	\$21.16	\$21.16
CA Statement of Information filing fee	\$20.00	\$20.00
CA Department of Justice Registrations	\$0.00	\$50.00
Debt, starting loan	\$0.00	\$326.78
Development, books, and training	\$247.12	\$247.12
Fictitious Business Name	\$66.00	\$66.00
Google Workspace	\$99.99	\$99.99
Grant application fees and mailings	\$0.00	\$0.00
Memberships	\$0.00	\$0.00
Office expenses	\$370.00	\$200.78
PayPal processing fees	\$180.00	\$42.11
Postage stamps and shipping	\$650.00	\$441.51
Professional webmaster services	\$6,000.00	\$4,500.00
Website domain names	\$25.00	\$159.95
Website forwarding	\$12.99	\$28.98
Website hosting	\$119.50	\$299.38
Website SSL certificate	\$69.99	\$128.71
<b>Total Expenses</b>	<b>\$15,386.30</b>	<b>\$7,847.73</b>
<b>NET</b>	<b>\$878.70</b>	<b>\$2,651.82</b>



**Soap Donation Center, Inc.  
7301 Mount Vernon St Rm 2  
Lemon Grove, CA 91945-3122**

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